



# PISCES VESSEL CONSULTANTS

Over 60 years of accumulated sea going experience  
on board chemical, gas & oil tankers and bulk carriers.







# PISCES VESSEL CONSULTANTS

Accelerating success....

## INTRODUCTION



PISCES VESSEL CONSULTANTS (PISCES) is a Dubai based limited liability & ISO 9001:2015 & ISO 14001:2015 ABS Accredited company manned and operated by professionals of shipping industry, with over 60 years of accumulated sea going experience and over 18 years of command experience on board Chemical, Gas & Oil tankers and Bulk carriers.

These personnel also have over 79 years of accumulated experience of Chartering/Pre & Post Fixture Operations for the following Clients::

- Muntajat / QAFCO
  - ISTC / SABIC
  - Sipchem
  - BP, Shell, Chevron & Rasgas
  - Ideenkapital GmbH/ST shipping
  - Stena bulk – Omcsa /Trafigura, Norden & Heidmar pools
- » PISCES is well placed in DUBAI to serve clients world-wide.
- » PISCES is able to custom build the processes as per client's requirements for better time management, cost savings & effectiveness and fuel efficiency with well experienced employees.
- » Our managers and superintendents are ex-certified & trained OCIMF SIRE Inspectors which gives us extra edge for tanker industry requirements and regulations.
- » We screen and evaluate SIRE and CDI reports for our clients.
- » We are insured with I.T.I.C. for our liability as a Commercial Manager, Ship Broker and Marine Surveyor.





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## MISSION STATEMENT



Our mission is to provide exceptional shipping and marine consulting services to our clients :

With quality and reliability which would meet or exceed their expectations.

With right resources, real values and delivering results at the right time to maximize their business potential.

With commitment to safe working practices and protection of the environment.

## CORE VALUES



We are a company that values individuals and teamwork, where people care about each other and share their knowledge freely.

We are honest, transparent and straightforward in all our dealings with clients and our employees.

Our values of honesty, integrity, commitment and delivery are important to us.



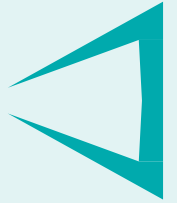




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## OUR OBJECTIVES



We strive for excellence and aim to exceed expectations.

We work hard to achieve our goals and we encourage our staff to be ambitious. We constantly reward and celebrate individual and team success.

Retaining our competitive edge through innovation is central to the way we operate and we are always looking to improve our services that enhances company's efficiency and effectiveness.

## GOAL



Is to be the best, not the biggest.

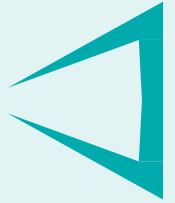




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## SERVICES – WHAT WE DO



### ▶ Pre & Post Fixture / Commercial Management

- Charter-party Administration
- Vessel Operations & Reportings
- Agency control/ Disbursement Accounts / Hub Agency
- Freight/ Demurrage
- Claims: Cargo & Charter Party

### ▶ Port Captaincy and loss control management to Cargo

- Vessel Selection /Stowage/Stability planning
- Tank Farm Management
- Loading and Discharge Supervision
- Shore Tank Assessment for Oil/Chemicals/Gas
- Pipeline Transfer Surveys
- P & I Surveys
- H & M Surveys

### ▶ Pre Vetting and Pre CDI Inspections

- A Pre-vetting Inspection as well as on board training of crew can help minimizing or even eliminating the risk of negative observations and identify potential problem areas during a SIRE Vetting, thus maintaining a low observation score in the database.
- We assist operators throughout the entire vetting process including pre-vetting inspections and attendance during vetting inspections of Oil, Chemical and Gas Tankers.

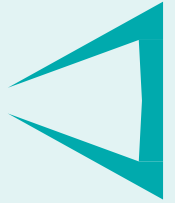




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## SERVICES – WHAT WE DO



### ► Marine & Project Consultancy

- Flag State Inspections.
- Vessel Condition Assessment
- Pre-Purchase Assessment
- Pre/Post Charter Assessments
- Condition Surveys
- Pre-finance Inspections
- Cargo Quantity Surveys
- Outturn Surveys - Liquid & Gas
- Cargo Quality Surveys
- Cargo Damage Assessment
- Cargo Insurance Inspections
- Bunker Quantity Surveys and Bunker Investigations

### ► Pre and Post Docking Operations

- For Oil, Chemical & Gas Tankers especially Tank Cleaning & Gas Freeing and Gassing up & Cooling Down operations.

### ► Marine Safety / Navigation Audits and Drills

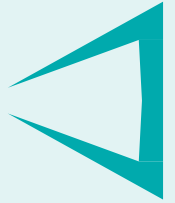




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## VALUE ADDED SERVICES



**Why Pre & Post Fixture Manager** – By Outsourcing this area of work to PISCES the client ensures the following advantages:

- Lesser manpower requirements in client's office
- Reduced work load in clients office.
- Clients can focus on core business, while the time consuming post-fixture is done by someone else.
- Making use of the expertise in the market with our global team.
- No late night calls from various parties such as agents, brokers, receivers etc for inconsequential matters.
- On time and on demand reporting and follow-up on all . . . post Fixture matters.
- On time and on demand availability of reports and accounts.
- Advantage of scrutiny of agency D/A by our team of experts in this field.
- Very close follow-up on Bunker supply and consumption to / by the vessel to ensure optimum use of client's funds.

**..... Savings in terms of Time and Money .....**







# PISCES VESSEL CONSULTANTS

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OUR TEAM



## Managing Director :: (Oil + Chem + Gas + Bulk)

- Master Mariner with 8 Years in Command
- 23 Years of Sea Service
- 13 Years experience in Post Fixture, Marine Operations & Vetting
- 2 Years experience as Technical Superintendent
- 1 Year experience in Hub Agency Operations
- Total 39 years of experience in Marine Operations
- Master of Business Administration
- Ex - OCIMF SIRE Inspector – Oil / Chemical / Gas
- Chartered Ship Broker :: FICS :: AFNI :: FRIN

## Marine Manager :: (Oil + Chem + Gas + Bulk)

- Master Mariner with 8 Years in Command
- 22 Years of Sea Service
- 7 Years experience in Post Fixture, Marine Operations & Vetting & Technical
- 6 Years experience as Technical Superintendent
- 4 Years experience in Hub Agency Operations
- Total 39 years of experience in Marine Operations

## Port Captain :: (Oil + Gas + Bulk)

- Master Mariner with 2 Years in Command
- 15 Years of Sea Service
- 5 Years experience in Post Fixture, Marine Operations & Vetting
- 6 Years experience as Technical Superintendent
- 2 Years experience in Hub Agency Operations
- Total 28 years of experience in Marine Operations





# PISCES VESSEL CONSULTANTS

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## OUR TEAM

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### **Operations Manager::**

- Graduate in Commerce
- 11 Years' experience in Commercial Ship Management & Post Fixture Operations
- 5 Years' experience in Hub Agency Operations
- 8 Years' experience in Shipping Logistics
- Member of Nautical Institute

### **Vessel Accounts Manager ::**

- Bachelor of Business Administration
- 21 Years experience in Post Fixture Operations
- 15 Years experience as Executive Secretary in Shipping Companies

### **Accounts Co Ordinator ::**

- Graduate in Commerce
- 17 Years experience in Post Fixture Operations as Accountant
- 8 Years experience in Vessel /Corporate Accounts

### **Administration Manager ::**

- Master of Business Administration
- 1 Year experience in Post Fixture Operations
- 4 Years experience as Co Ordinator
- 3 Years experience in Accounts





## CONSULTANTS

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